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Ho Chi Minh City, 07 April 2017

*Dear Valued Customers,*

**Announcement to Customers: Change in price of Shell industry products**

First of all, we would like to thank you very much for all of your precious support and cooperation with Shell throughout the year. We appreciate your business, and always find ways to continue to provide you with the highest quality of the products and services.

As part of that effort, we managed to keep the price unchanged through recent period. Nevertheless, we have to adjust our selling prices for being more suitable amongst the competitive situation.

We enclosed hereby the new price list which takes effect from **25 April 2017**.

Should you have any queries or concerns regarding to upcoming price changes, please feel free to contact our Account Manager or Customer Service department for more information.

We wish you success in your business and look forward to your continued patronage and support.

Sincerely Yours



*Tran Hong Van*  
**GENERAL MANAGER**